

ANNUAL 2015-2016 WEST VIRGINIA UNIVERSITY FOUNDATION REPORT



A STATE OF MINDS

The Campaign for West Virginia University

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“The difference between good and great at this university is philanthropy.”

- WVU President E. Gordon Gee





Gary R. Pell & Cindi L. Roth

A Message from the Chairman & President

Dear Alumni & Friends of West Virginia University,

It is with great pride and appreciation that we share this review of our most recent fiscal year. Once again in FY'16, Mountaineer nation stepped up with a level of giving exceeded only twice before in the 61 year history of the West Virginia University Foundation.

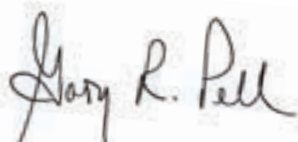
Because of your ongoing support for WVU, we recorded our third highest year ever at \$110.5 million in new gifts and pledges from July 1, 2015 - June 30, 2016. In FY'16, 20,872 donors made 42,482 gifts that helped support our students, faculty, programs and facilities across all campuses. Donor investments enabled the Foundation to provide a record \$77 million in support during FY'16 as requested by the University. As of June 30, 2016, total Foundation assets stood at \$1.45 billion, including long-term investments for the benefit of WVU of \$630 million. Also included are assets managed by the Foundation for other WVU-affiliated organizations of approximately \$612 million.

Our comprehensive Campaign, *A State of Minds: The Campaign for West Virginia's University*, reached \$994.8 million through June 30, 2016, more than 99 percent of our \$1 billion goal with 18 months remaining in our Campaign. Nearly 85,000 donors have made more than 337,000 gifts during this Campaign.

We will reach a historic milestone in the life of WVU and the WVU Foundation in FY'17 when we cross over the \$1 billion Campaign goal. While this calls for an appropriate celebration, we intend to keep moving full steam ahead because the University's needs remain great.

President Gee's call to reinvent WVU and the state of West Virginia in light of challenging economic times sends the message that private support is needed *now more than ever*. Mountaineers must band together to strengthen the areas of education, healthcare and prosperity across our state. This will translate into new opportunities and initiatives in FY '17 where private philanthropy can and will make a big difference.

We consider it truly an honor and privilege to serve you. Thank you again for your tremendous support this past year. Together, we will take WVU to even greater philanthropic heights in FY'17.



Gary R. Pell
Chairman of the Board



Cindi L. Roth
President & CEO



CREATING AN IMPACT THROUGH THE CAMPAIGN.



Former WV Senator Jay Rockefeller & WVU President Gordon Gee



Sloane receives first Rockefeller Leadership Award

The first recipient of the new John D. Rockefeller IV Leadership Award in Policy & Politics is Michelle Sloane of Paramus, New Jersey.



Michelle Sloane

A student in WVU's Master of Public Administration program, she has been involved in several public service projects, including developing community capacity in Fairmont, W.Va., and exploring budget frameworks for the WVU Extension Fire Service.

The former U.S. Senator from West Virginia endowed the scholarship in the hope that it would enable WVU's best and brightest students to experience meaningful public service or research that would also help us collectively address some of our biggest policy questions or community challenges.

"My sincere hope is that this scholarship will allow star students to take an important step on their journeys to better understand how they can change their world today and into the future," said Rockefeller.

Sloane will be working to advance the creation of the Fairmont Black History Museum. The project will address the challenge of giving voice to an underrepresented part of the community, promote understanding of cultural diversity in West Virginia, and offer education and outreach opportunities to members of the greater Fairmont community.

"I am passionate about helping people access information and resources," Sloane said. "I have worked with Fairmont in different capacities and look forward to the opportunity to delve deeper and help this particular community showcase one of its strongest assets – its rich cultural history."



Grad students receive research funding through Ruby Fellows Program

Three students, all pursuing doctoral degrees, are the latest recipients of graduate school funding through the Ruby Scholars Graduate Fellows Program.

Amanda Davis, Emily Plyler and Brynнан Russ comprise the fourth class of Scholars who will receive tuition waivers, a \$30,000 stipend and a \$2,000 travel grant to each fellow, assisting them with furthering their research as graduate students and preparing them to enter science and engineering fields. The Ruby Fellows program was made possible by a \$5 million gift from the Hazel Ruby McQuain Charitable Trust. That amount was matched by the West Virginia Research Trust Fund, bringing total funding for the program to \$10 million.

The program encourages students from across the country to not only further their studies at WVU, but to use their skills and areas of study to benefit the people of West Virginia, the United States and the world.

Students are required to be pursuing graduate degrees in fields focusing on research related to energy and environmental sciences, nanotechnology and material science, biological, biotechnical and biomedical sciences, or biometrics, security, sensing, forensic sciences and related identification technologies.



Amanda Davis

Davis, from Salem, W.Va., earned her bachelor's degree in biology with a minor in secondary education from West Virginia Wesleyan in May 2015. While at WVU, she will pursue a doctorate in nutritional biochemistry within the animal and food sciences department in WVU's Davis College of Agriculture, Natural Resources and Design.

Davis says her long term goal is to become a competitive researcher and share knowledge as a student-centered educator. She is primarily interested in applying her research to the issue of obesity in West Virginia.

As someone who lives a very active lifestyle, Davis says she dislikes the normalcy of obesity in the state and across the country. "I want others to be able to enjoy life without the stress of being unhealthy," she said.

The opportunity to be a Ruby Fellow extends far beyond the financial award; Davis looks forward to learning and growing as a student and researcher.

"This fellowship will provide me the opportunity to receive criticism that will improve my scientific approach and better understand the components of designing an extensive research project," Davis said. "I will improve my communication through teaching in classrooms and via seminars, which will help me to expand scientific understanding."



Emily Plyler

Emily Plyler, a Guys Mills, Pa. native, graduated from Edinboro University of Pennsylvania with a bachelor's degree in psychology. As a Ruby Fellow, Plyler will conduct research within the biomedical sciences program with plans of pursuing a doctorate in neuroscience in WVU's School of Medicine.

Her interest in neuroscience research developed while working in a lab at Edinboro. This opportunity came to her during her freshman year when a professor approached her after a psychology club meeting.

With her background in psychology, Plyler learned a lot about mental disorders and diseases, sparking her interest in learning what causes these abnormalities.

"I hope to unmask a piece of the puzzle and bring society one step closer to treating or curing mental illnesses," Plyler said.

When speaking about the fellowship opportunity, Plyler said, "It's about finding students who want to make a big contribution. Because I am lucky enough to receive this funding, I will be able to focus on becoming a researcher and potentially a mentor to others."



Brynнан Russ

As a Ruby Fellow, Brynнан Russ will conduct graduate research in pursuit of a doctoral degree in animal science with a specialization in parasite immunology in WVU's Davis College. Russ, of Tallahassee, Fla., graduated from Mississippi State University with a bachelor's degree in biochemistry.

From a young age, Russ knew that she wanted her future to involve working with animals in some aspect. Her interest evolved from the plan to be a veterinarian to the desire to continue research studies, combining both animal science and biochemistry.

"The program at WVU integrates biochemistry and animal science, and I got really excited when I found that out," Russ said. "I talked to the department and I became interested in what they do because it's not only about the animal, it's about the biochemistry and biology, too." Russ says that her interest in research stems from her interest in answering questions that could potentially help people in their communities. She is thankful for the fellowship, which will allow her to invest all of her time in her research goals.

"Having everything basically covered will really give me the ability to focus on the research instead of worrying about having another job on the side," Russ said.

The Hazel Ruby McQuain Charitable Trust was established by Mrs. McQuain, wife of the late J.W. Ruby. Mrs. McQuain died in 2002 at the age of 93. She was the retired president of Ruby Enterprises Inc., and was involved in philanthropic giving that benefitted not only the University, but also local organizations, for more than 20 years. One of the many donations included an \$8 million gift for reconstruction of Ruby Memorial Hospital, named after her husband.



Potomac State's Agriculture, Forestry Programs Receive Historic \$4.2 Million Gift

A transformational, \$4.2 million gift to Potomac State College of WVU's Agriculture and Forestry Programs – the largest in the school's history – will result in the launch of entrepreneurial education courses designed to promote sustainable agriculture.

The gift from J. Duncan Smith, a successful businessman who has had a life-long passion for agriculture, will be used to implement a two-year associate of applied science degree and the development of a four-year bachelor of applied science degree designed to teach students the skills needed to create or expand an agricultural business. Smith believes in the promotion of sustainable agriculture through education and hands-on learning to benefit future generations. Smith's ties to Potomac State date back to the early 1900s when relatives, members of the Gerstell family, attended the College.



Students on a farm at Potomac State College

“Promoting sustainable agriculture has been an interest of mine for several years,” said Smith. “Potomac State’s administration and faculty believe in this philosophy too and they have a vision for growing and expanding their Ag and Forestry Programs that I find very exciting and promising. I firmly believe bringing the College’s vision to fruition will not only stimulate college enrollment but also economic growth in the region.”

The donation comes in two parts – monetary and gift-in-kind – to benefit the College’s Ag and Forestry Programs. The monetary gift of approximately \$3 million will fund three endowments in memory of the Gerstell Family that will be used to support: program development, classroom/lab enhancements, farm operations, student scholarships, faculty development, student experiential learning, and facility enhancements to the Deremer Farm, in Fort Ashby, W.Va. The gift-in-kind includes a 364-acre plot of farmland, valued at approximately \$1.3 million, that sits adjacent to the Deremer Farm, which was donated to the College in 2010 through the Deremer family’s estate plan.

Investment company endows gift in honor of late faculty mentor



*Preston Wu
Shyon Chen*

When WVU alumnus Preston Wu Shyon Chen received his honorary doctorate this past spring, he credited his mentor, the late Chin-Yung Wen, with helping him find the drive to succeed. Wen, who like Chen hailed from Taiwan, served as chair of the Department of Chemical Engineering at WVU from 1970-1981.

“When I thought that I could not make it here in the United States, it was Professor Wen who ensured that I had the financial scholarship necessary for me to stay in school,” Chen said. “He brought me to West Virginia. And he encouraged me to work hard, stay focused and be better than what I had ever been before.

“He was tough, but he was fair,” Chen continued. “We worked seven days a week. No football games or fraternity parties for us. But it is because of him that I am here today, nearly two generations later, receiving this incredible honor. It takes pioneers and leaders like Professor Wen, and I am proud to be associated with West Virginia University, which has so many of them.”

In honor of that association, an investment company associated with Chen – Hung I Investments Co. Ltd. – has created the Professor Chin-Yung Wen Chemical Engineering Opportunity Fund. Monies from the endowment may be used to support events and activities to memorialize and honor Wen, and may include holding distinguished lectures on cutting-edge chemical engineering research, providing scholarships to deserving undergraduate and graduate students or supporting departmental ambassadors to assist international students acclimate to WVU.

“I have fond memories of Professor Wen, who was department chair when I was hired. He was a quiet man who led by example. He was quite an inspiration to me as a new faculty member and I am forever grateful for all he taught me. He was an internationally recognized scholar for his technical contributions in fluidization that led to many industrial advances in this field. This gift from Hung I Investments Co. Ltd. shows the admiration that persists for Professor Wen 35 years after his passing.”

-Gene Cilento, Glen H. Hiner Dean, Statler College of Engineering and Mineral Resources



WVU Students benefit from the McGuane Foundation Scholarship



McGuane Foundation establishes five endowed scholarships

Five new endowed undergraduate scholarships are being created through a \$1.6 million gift from The McGuane Foundation, established to support schools and promote education in West Virginia.

Michael and Catherine Tassone McGuane of Key Biscayne, Fla., made the donation to the WVU Foundation to benefit students from four West Virginia counties (Marshall, Ohio, Tyler and Wetzel) who demonstrate both academic success and financial need.

Michael McGuane, who grew up in Pine Grove, Wetzel County, and Catherine McGuane, who is from McKeesport, Pa., met while attending WVU. Mr. McGuane earned his bachelor's degree in political science in 1972. That same year, the couple moved to Washington D.C. where Mr. McGuane attended law school at Georgetown University and Mrs. McGuane completed her studies as part of the Walter Reed Army Institute of Nursing Scholarship Program obtaining a bachelor of science degree in nursing from the University of Maryland in 1974.

After graduating from Georgetown Law School, Mr. McGuane practiced law in Washington D.C. for one year while Mrs. McGuane was a captain in the United States Army Nurse Corps stationed at Fort Belvoir in Virginia.

In 1977, the couple moved to Wheeling to be closer to family, and Mr. McGuane opened his law office where he practiced for more than 30 years. Mrs. McGuane, who earned an MBA degree while raising the couple's three children, began helping Mr. McGuane in his law practice after their children left for college.

"We're both from pretty humble backgrounds and honestly, education is what got us to where we are at today," Mr. McGuane said.

National dental research grant awarded to WVU

A research innovation award in endodontics has been awarded to the School of Dentistry. Endodontics is the study of the tooth root, dental pulp and surrounding tissue.

The American Association of Endodontists (AAE) Foundation /DENTSPLY Innovation in Research Grant will equip a dedicated endodontics research laboratory that will be used by faculty and students to prepare experimental samples and specimens. The 4,000-square-foot lab was developed in collaboration with the West Virginia Clinical and Translational Science Institute.

David Funderburk, D.D.S., M.S., an AAE Foundation Trustee and School of Dentistry alumnus, says WVU has a tremendous track record of advancing the endodontic specialty. “The AAE Foundation and DENTSPLY Tulsa Dental Specialties are honored to present this award in recognition of WVU’s new initiatives to promote excellence in research,” Dr. Funderburk said. The grant is given annually to one or more universities, chosen based on their achievements in research or their future goals for developing a research initiative at their institution. The intent is to highlight and promote excellence in endodontics research.

“The generous support of the AAE Foundation and DENTSPLY will greatly enhance our endodontics research program here at WVU. With this gift, residents and faculty will have new tools to advance our mission to address the present and future oral health needs of the citizens of West Virginia and beyond.”

-Anthony (Tom) Borgia, dean, WVU School of Dentistry



A grant from the American Association of Endodontists Foundation will assist research at the School of Dentistry.



Robert and Nikki Jenkins

Alum honors mentor with gift to Kidder trust

The H.E. “Doc” Kidder Endowed Scholarship Trust has helped dozens of WVU students afford their undergraduate education and pursue additional opportunities in graduate or professional school. The fund’s move to the WVU Foundation has allowed the students who “Doc” Kidder mentored over his 30-plus years at WVU to recognize his profound influence and help the current generation of students succeed.

One of Kidder’s former students, Brig. Gen. Robert Jenkins, U.S. Air Force, retired, and his wife, Nicki, are making substantial contribution to honor the role Kidder played in Jenkins’s life.

“I was one of many individuals who was very fortunate to have known and experienced ‘Doc’ Kidder’s influence while pursuing my master’s degree in reproductive physiology at WVU,” Jenkins said.

Kidder, who taught animal science students in WVU’s Davis College of Agriculture, Natural Resources and Design from 1954-1988, was Jenkins’s graduate committee chairman and supervised Jenkins’s work as a teaching assistant.

“‘Doc’ was one of the most extraordinary men I have ever known – totally dedicated to ensuring the success of his students and to improving animal agriculture in West Virginia,” Jenkins said. “‘Doc’ put his heart and soul into advising and teaching, and his students, like myself, were the beneficiaries of his extraordinary efforts.”

In its 23 years, the Trust has provided scholarships for post-graduate study for Davis College students interested in professional or graduate education, and it has also supported travel expenses for students participating in the college’s livestock, dairy, poultry and meats judging teams.

Family responds with scholarly act after tragedy

Students from Brooke County High School in West Virginia's Northern Panhandle may have no idea who Michael Cipoletti is, but they may get to study business at West Virginia University because of him.

Michael Paul Cipoletti, a native of Wellsburg, West Virginia, tragically lost his life at age 48 in an automobile accident on January 11, 2011. His sudden death devastated his extensive and tight knit network of family and friends, but they decided to respond in the best way they could — with opportunity.

“Mike was a graduate of the College of Business and Economics (B&E),” said Bonnie Cipoletti Anderson, former director of alumni relations and assistant director of development at WVU's business school. “He loved all things WVU including the business school. We thought the best way we could combat the sadness of his death was to create a scholarship in his honor and memory.

Anderson, a cousin to Michael and longtime employee at WVU, learned details about how scholarships come about.

“Mike's 50th birthday would have been during the summer of 2012. That motivated me to rally the troops. I reached out to approximately 30 family and friends, many of whom were WVU graduates,” Anderson said.

She wanted to see if those she contacted would give a one-time gift or make a pledge over the course of a few years. The result of the effort is a scholarship to a Brooke High School graduate majoring in business at WVU.

“In a very short time,” Anderson recalled, “I secured a commitment of \$25,000 with which we would create the Michael P. Cipoletti Memorial Scholarship. On July 4, 2012, we all gathered at his parents' house and surprised them with the news that we were creating this legacy in his name that will live on at WVU.”

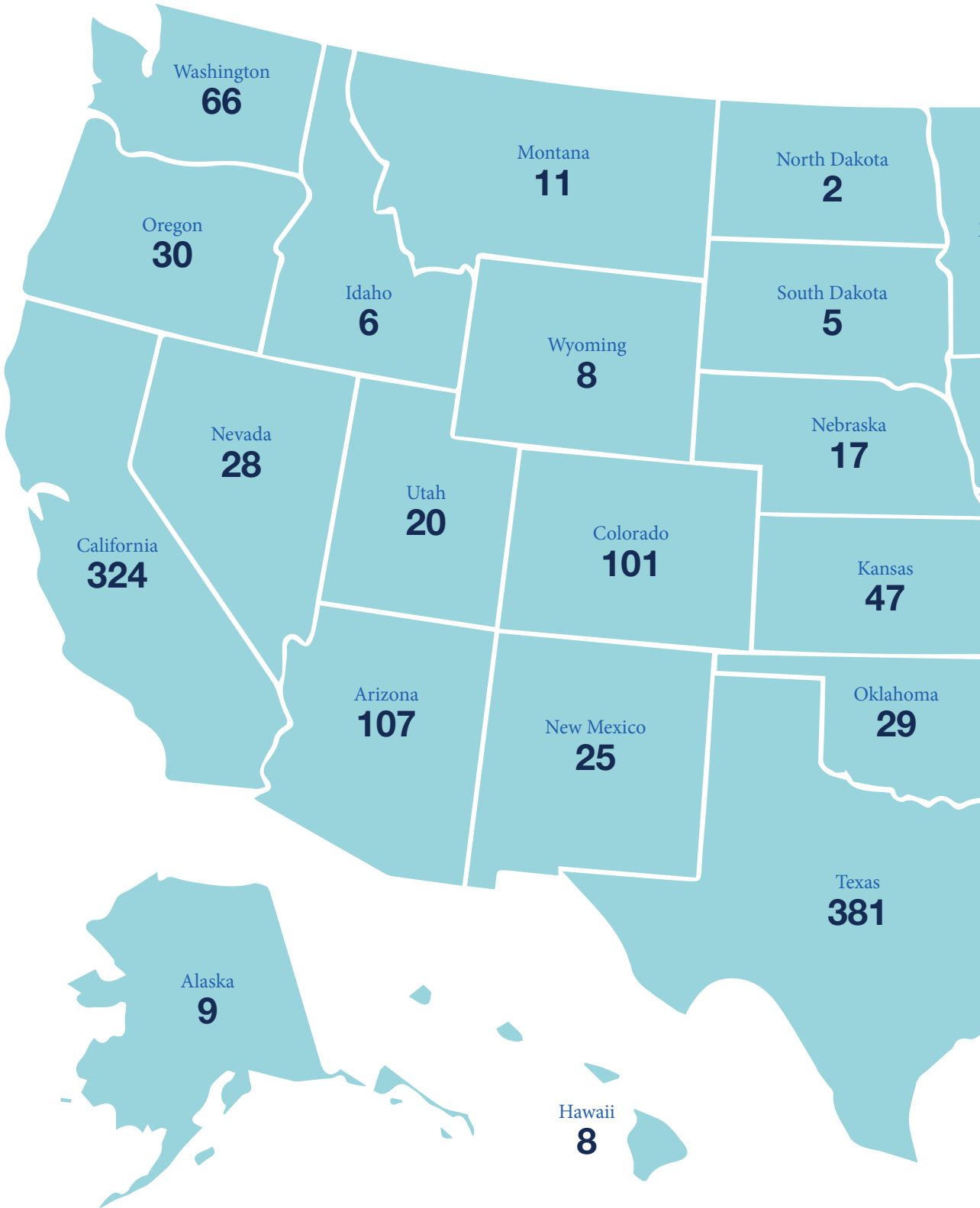
“We fully funded this scholarship two years ahead of schedule. People paid off their pledges early,” Anderson said. “None of us had the ability to create a \$25,000 scholarship alone. But collectively we pulled our resources together to create something that will live on forever. That is something really special, especially for his family and his parents.”

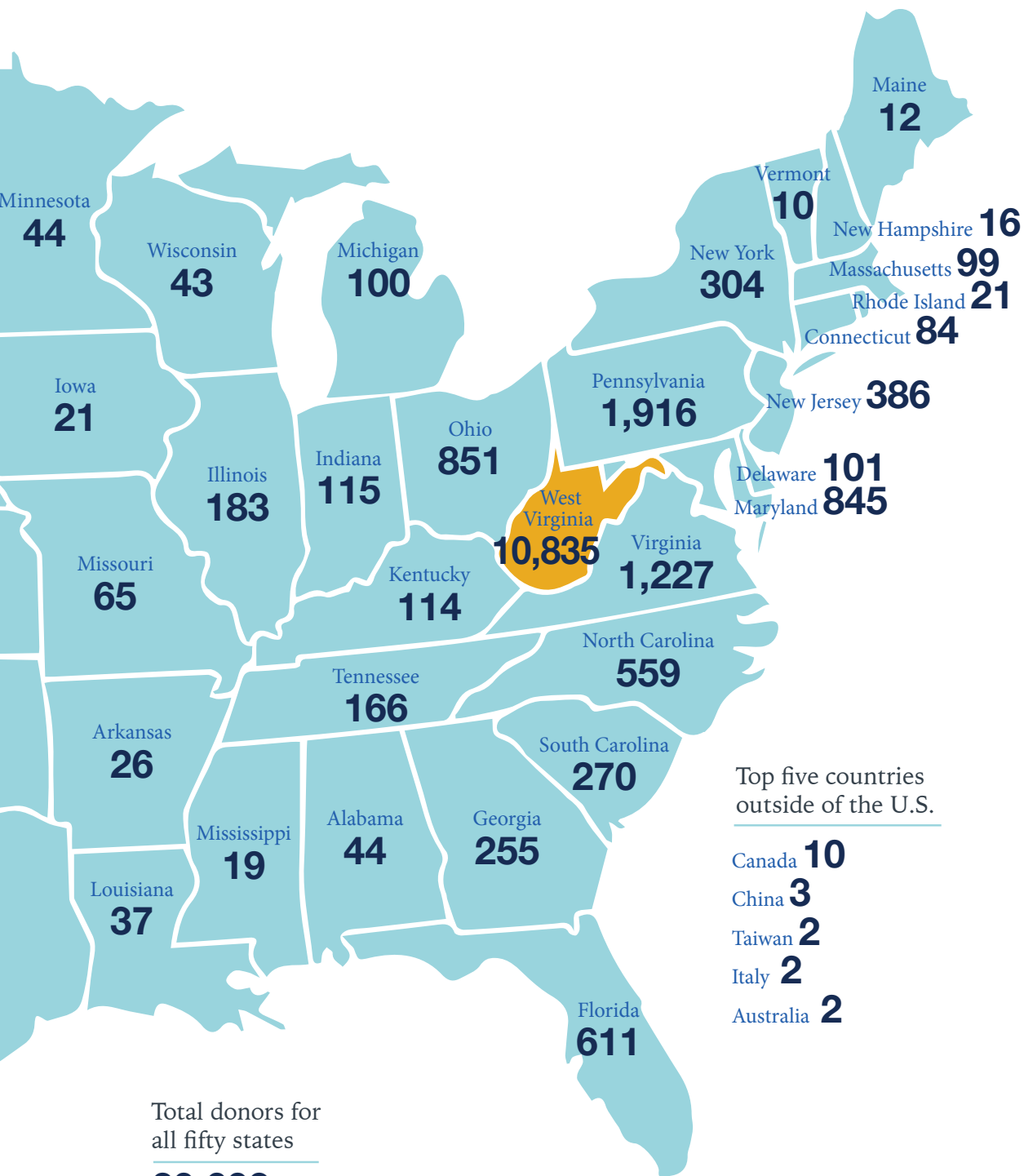




Cipoletti Family

Where the University's Donors Come From





Total donors for all fifty states

20,603

BY THE NUMBERS.

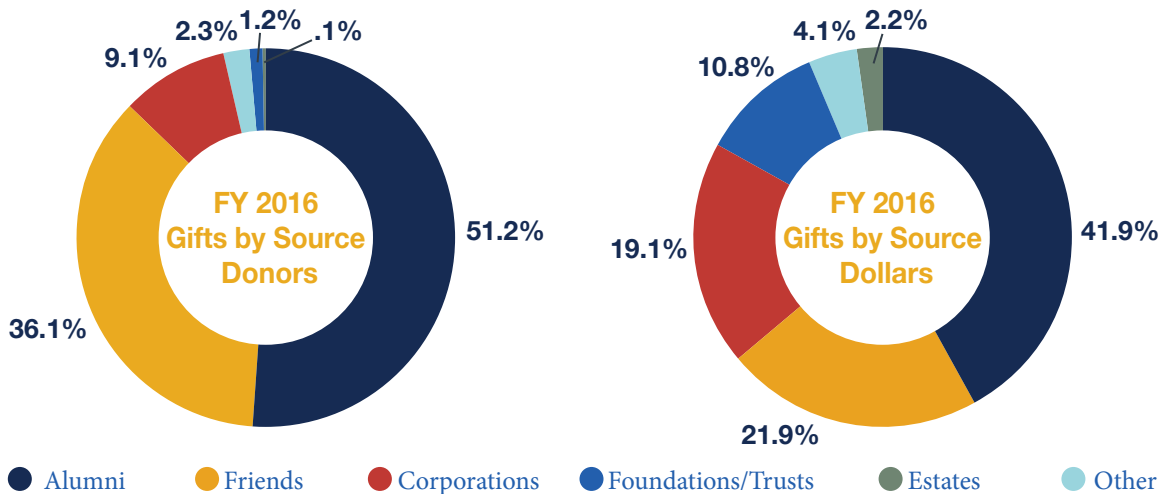
FY 2015-2016 Development, Finance, Investment Overview

Asset Management

Total Foundation assets were \$1.45 billion as of June 30, 2016. Included in total assets is \$572 million in endowed assets, \$203 million in non-endowed assets, and \$612 million managed by the Foundation for WVU affiliated agencies including WVU Hospitals, WVU Research Corp., and other University affiliates.

New Gifts and Pledges

New gifts and pledges received for the fiscal year totaled \$110.5 million. The combined gifts were made by 20,872 donors in 42,482 transactions.



Support

Donor gifts enabled the Foundation to disburse around \$77 million in funds on behalf of the University to support many purposes, including scholarships and fellowships; academic program development; chairs and professorships; faculty development and research; equipment and facilities; and libraries. Over the past five years, the Foundation has provided the University with \$315 million in direct support.

Of the \$77 million disbursed in fiscal year 2015-2016 to the University, \$20.8 million (or 27%) was directed toward student scholarship support, which made attendance at WVU a reality for many students by easing the financial burden. Another \$19.1 million (or 25%) was directed toward salaries and benefits, which enabled the University to attract and retain high caliber faculty for teaching, research and public service, and \$16.8 million (or 22%) was provided for capital projects and equipment.

Operating Expenses

The Foundation’s annual operating expenses were \$13.3 million during the 2015-2016 fiscal year, representing less than 1% of total assets under management. Each donor’s gift is applied directly to the purpose for which it is given. No unrestricted gifts are used to fund Foundation operations.

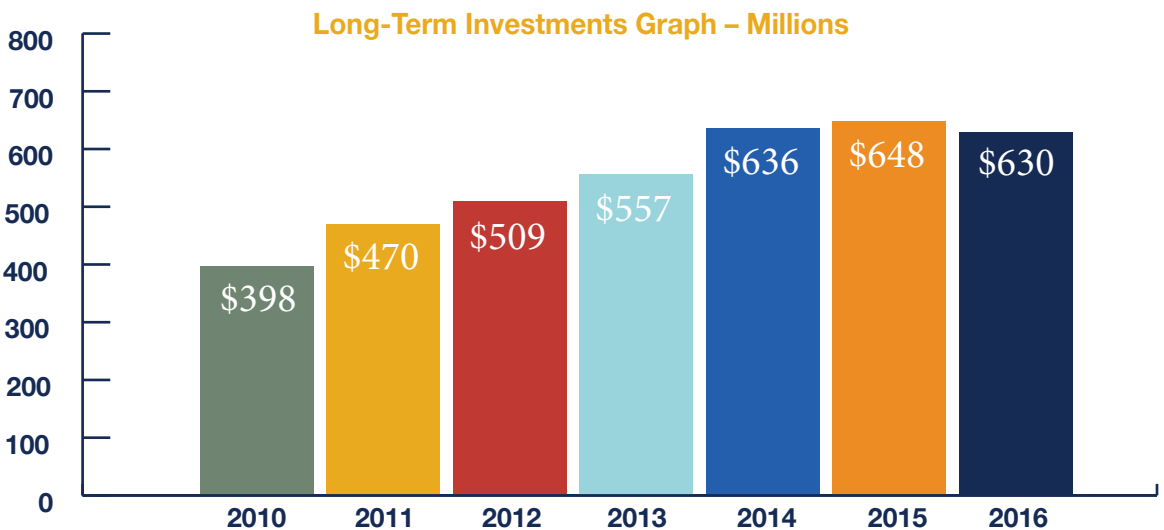
Direct fundraising costs for the year were \$7.6 million. Fundraising costs compared to new gifts and pledges of \$111 million generated a revenue-to-expense ratio of 15 to 1.

Investment Management

The Foundation’s total long-term investments for the benefit of WVU were \$630 million as of June 30, 2016. The value of the Foundation’s long-term investment pool decreased to \$511 million after net transfers out of the pool totaled \$22 million. The net investment return for fiscal year 2016 was 0.0%.

The long-term investment pool was invested in 119 funds managed by 63 well respected asset managers. As of June 30, 2016, 66.6% of the pool was invested in equities, 16.4% of the pool was invested in fixed income, 14.7% in real assets, 0.2% in diversifying strategies and 2.1% in cash.

The Foundation employs the Charitable Asset Management Group of State Street Global Advisors for the life income accounts. These gifts are invested separately from the long-term investment pool in order to more closely match the needs and requirements of each individual donor. Two investment pools (equity and fixed income) have been established and diversified among several well-known mutual fund managers. Each life income portfolio is typically invested as fixed percentage of each pool. As of June 30, 2016, the value of the life income accounts totaled \$30 million.



Condensed Statements of Financial Position

	2016	2015
ASSETS		
Cash and cash equivalents	\$ 43,025,501	\$ 43,702,438
Contributions receivable, net	36,553,038	42,809,210
Other receivables, net	4,544,173	3,920,331
Investments carried at fair value	1,296,210,575	1,323,899,814
Land, building, and equipment, net	19,523,098	20,680,559
Beneficial interest in external trusts at fair value	40,602,367	41,058,130
Other assets	6,738,258	5,781,060
	\$ 1,447,197,010	\$ 1,481,851,542
LIABILITIES AND NET ASSETS		
Liabilities:		
Bonds and notes payable, net	\$ 29,288,319	\$ 31,243,713
Accounts payable and accrued expenses	11,914,007	8,883,915
Accrued retirement benefits and deferred compensation	3,119,551	3,830,842
Annuities and unitrusts payable	15,890,670	16,451,309
Funds held in custody for others	612,147,300	617,779,918
	672,359,847	678,189,697
Net assets:		
Unrestricted	38,723,987	35,394,147
Net unrealized losses on donor restricted endowment assets below historical dollar value	(6,004,930)	(1,063,225)
	32,719,057	34,330,922
Temporarily restricted	260,083,542	305,342,857
Permanently restricted	482,034,564	463,988,066
	774,837,163	803,661,845
	\$ 1,447,197,010	\$ 1,481,851,542

Condensed Statements of Activity

	<u>2016</u>	<u>2015</u>
Revenues and gains:		
Contributions	\$ 55,795,012	\$ 85,982,989
Investment earnings:		
Net interest and dividends	10,807,909	15,044,600
Net realized gains	30,625,072	32,861,170
Net unrealized losses	<u>(38,643,597)</u>	<u>(32,149,682)</u>
Investment earnings	2,789,384	15,756,088
Lease revenue	1,975,000	1,975,000
Other revenue	<u>5,384,378</u>	<u>3,482,192</u>
Total revenues and gains	<u>65,943,774</u>	<u>107,196,269</u>
Expenses and support:		
University support:		
Scholarships	20,827,987	18,301,322
Salaries and benefits	19,111,752	13,723,803
Travel	1,865,480	1,728,576
Meetings and events	3,918,638	4,020,772
Professional services	2,263,281	2,198,206
Capital projects and equipment	16,844,682	12,064,069
Supplies and materials	3,720,729	1,975,455
Other support	<u>8,056,515</u>	<u>8,825,895</u>
Total University support	<u>76,609,064</u>	<u>62,838,098</u>
Foundation support:		
Fundraising	7,632,609	7,123,880
Fiduciary	<u>5,696,162</u>	<u>5,145,034</u>
Total Foundation support	<u>13,328,771</u>	<u>12,268,914</u>
Interest, depreciation, & other:		
Occupied asset	98,575	100,075
Leased asset	<u>2,217,893</u>	<u>1,573,853</u>
Total interest and depreciation	<u>2,316,468</u>	<u>1,673,928</u>
Total expenses before provision and revaluation	92,254,303	76,780,940
Provision for uncollectible receivables	34,656	1,843,482
Net loss (gain) on revaluation of external trusts	1,515,997	(3,044,666)
Net loss on revaluation of annuities payable and unitrusts	<u>963,500</u>	<u>610,090</u>
Total expenses and support	<u>94,768,456</u>	<u>76,189,846</u>
Change in net assets	<u>(28,824,682)</u>	31,006,423
Net assets at beginning of year	<u>803,661,845</u>	<u>772,655,422</u>
Net assets at end of year	<u>\$ 774,837,163</u>	<u>\$ 803,661,845</u>

Condensed Statements of Cash Flows

	2016	2015
Reconciliation of change in net assets to net cash (used in) provided by operating activities:		
Change in net assets	\$ (28,824,682)	\$ 31,006,423
Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:		
Actuarial loss on annuities payable	963,500	610,090
Provision for uncollectible receivables	34,656	1,843,482
Contributions restricted for long-term purposes	(19,664,795)	(29,589,635)
Depreciation expense	1,284,605	1,167,354
Net realized gain on investments	(30,625,072)	(32,861,170)
Net unrealized loss on investments	38,643,597	32,149,682
Revaluation of beneficial interest in external trusts	1,515,997	(3,044,666)
Other non-cash revenue	(1,000,000)	-
Changes in:		
Contributions receivable	6,221,516	4,018,027
Investments held in custody	5,898,284	(10,276,135)
Beneficial interest in external trusts	(1,060,234)	(5,992,808)
Accounts payable and accrued expenses	3,030,092	4,316,877
Deferred revenue	-	(2,254,889)
Funds held in custody for others	(5,632,618)	10,875,639
Operating assets and liabilities	(3,816,470)	4,183,775
Net cash (used in) provided by operating activities	(33,031,624)	6,152,046
Cash flows from investing activities:		
Purchase of land, building, and equipment	(127,144)	(1,998,696)
Purchase of investments	(305,673,846)	(382,311,923)
Proceeds from sales and liquidations of investments	319,446,276	372,438,951
Net cash provided by (used in) investing activities	13,645,286	(11,871,668)
Cash flows from financing activities:		
Proceeds from contributions restricted for long-term purposes	19,664,795	29,589,635
Payments on bonds and notes payable	(955,394)	(3,924,607)
Net cash provided by financing activities	18,709,401	25,665,028
Change in cash and cash equivalents	(676,937)	19,945,406
Cash and cash equivalents at beginning of year	43,702,438	23,757,032
Cash and cash equivalents at end of year	\$ 43,025,501	\$ 43,702,438
Supplementary Information:		
Interest paid	\$ 682,516	\$ 714,803

Independent Auditor's Opinion

The condensed financial statements on the preceding pages have been derived from audited financial statements of the Foundation. Dixon Hughes Goodman LLP issued an unmodified opinion on the Foundation's statements of financial position as of June 30, 2016 and 2015, and the related statements of activity and cash flows for the years then ended. The audited financial statements and the report of independent auditors on such financial statements may be obtained from the Foundation's website at www.wvuf.org.



Mountainlair



The 2016 WVU Outstanding Philanthropists

Foundation honors 2016 Outstanding Philanthropists

The Foundation annually honors individuals and companies who display exceptional generosity, commitment, leadership and proven records of outstanding civil and charitable devotion to WVU.

The 2016 recipients were Stuart F. and Stephanie H. Bloch, Milan Puskar Outstanding Philanthropists; Pete White, Outstanding Volunteer Philanthropist; Greater Kanawha Valley Foundation, Hazel Ruby McQuain Outstanding Philanthropic Foundation; and BB&T, Outstanding Philanthropic Corporation.

In 2013, the Blochs made a significant donation to the WVU Art Museum, specifically to the Print Study/Collection Room. They have contributed generously to renovations of the Bloch Learning and Performance Hall, formerly known as the Choral Recital Hall. Additionally, WVU students have benefitted greatly from their giving for scholarships and technological upgrades within the College of Creative Arts.

Pete White is a notable former WVU athlete, student leader, U.S. Air Force Captain and successful businessman with over 55 years of professional success in the finance and insurance industry. He served as a member of the Foundation Board of Directors for over 40 years, a past president of the Kanawha County WVU alumni chapter, and an organizer and past president of the West Coast of Florida WVU alumni chapters.

In 2015, The Greater Kanawha Valley Foundation funded 49 grants for over 1.5 million dollars in discretionary spending. Two of these grants were awarded to WVU -- one to support the WVU Extension Services STEM Ambassador program and the other to support the WVU Eye Institute.

BB&T established the Faculty Chair in Free Market Thought within the WVU College of Business and Economics and has provided other faculty support within the College. It also has supported construction of the Erickson Alumni Center and renovation of the Milan Puskar Center.

Donors help fund full-ride scholarships for five West Virginia students

Ready to take on the world, WVU’s latest class of Foundation Scholars represent the top high school seniors from across the state. All five will be pursuing science-based careers, using their talents to make contributions in this world and beyond.

The 2016 Foundation Scholars are:

- David Laub, Martinsburg, Martinsburg High School
- Caroline Leadmon, Hurricane, Hurricane High School
- Delana McCoy, Ravenswood, Ravenswood High School
- Hayden Nichols, Elkview, Herbert Hoover High School
- Travis Rawson, Ravenswood, Ripley High School

“These five students represent the best hope for our future,” said President Gordon Gee. “David, Caroline, Delana, Hayden and Travis are excited to start discovering, exploring and making a difference. At WVU, we will give them the tools to build successful careers and make world-changing breakthroughs.”

WVU Foundation Senior Vice President of Development and Chief Development Officer B.J. Davisson said, “Our five scholarship winners all have excelled in academics, leadership, and community service,” Davisson said. “But more than that, they have been tireless and passionate in their pursuit of excellence, and we are delighted that they will be attending WVU in the fall.”

Established in 1987, the Foundation Scholarship will provide in excess of \$80,000 to cover college costs for four years of undergraduate studies, including tuition and fees, room and board, and a book stipend. They will also each receive a \$4,500 stipend to be used to broaden their horizons through study abroad or academic enhancement opportunities such as internships.



The 2016 WVU Foundation Scholars

Two successful alumni join Foundation Board of Directors

Two graduates with successful careers were elected to the Foundation Board of Directors in 2015.

Marc Chini of New Canaan, Conn., earned two degrees from WVU, receiving his bachelor's in business administration in 1980 and a master's in industrial relations in 1981. He is currently executive vice president and human resource leader for the Synchrony Financial business that went public in 2014 and is currently majority owned by GE. Prior to his employment at Synchrony Financial, he worked in multiple GE businesses, such as NBC Universal and Aviation, as vice president of human resources. Chini has spent more than 30 years as a human resources professional. He has served as chairman of WVU's College of Business and Economics Industrial Relations Advisory Board.

Alexis Pugh of Winter Park, Fla., graduated from WVU in 1973 with a bachelor's degree in journalism. She is currently retired as owner of Lakeshore Advertising Consultants. She also has worked with agencies in Atlanta, Washington and Orlando. Pugh has more than 40 years of experience in advertising and public relations. She is active in community service and serves on a number of boards and committees, including the WVU Reed College of Media's Visiting and Campaign Committees.



Marc Chini



Alexis Pugh



George J. Omiros

Foundation names George J. Omiros Associate VP for Health Sciences Development

A senior executive with over 38 years of experience in health fundraising and executive management was chosen as the new associate vice president of health sciences development for the Foundation.

George J. Omiros began June 1, having recently served as a consultant to national and local non-profits. For 27 years he served the Leukemia & Lymphoma Society, most recently as national executive vice president, chief campaign and field development officer. In that role, he provided strategic direction for fundraising, field organization and board development across North America. Earlier in his career, Omiros served as the executive vice president of the American Heart Association of Western Pennsylvania.

“I have been enormously impressed with the key volunteers and staff members I have met,” Omiros said. “Their passion for the WVU mission and dedication for the institution is amazing for the unprecedented success that the Foundation has achieved.”

A life-long resident of Uniontown, Pa., Omiros earned bachelor’s degrees in political science and philosophy from the University of Pittsburgh and pursued a master’s degree in non-profit management at Central Michigan University.

Foundation honors endowed scholarship and fellowship donors

The WVU Foundation recognized those alumni and friends who created endowed scholarships, fellowships and student awards in calendar year 2015.

Sixty-nine donors had bricks engraved with their name placed in the Ernest L. Hogan Scholars Walk that is the pathway in front of the downtown campus library.

“Providing opportunities for students through scholarships, fellowships or other financial awards is a top fundraising priority for both the University and the Foundation as the need will only continue to grow,” said B.J. Davisson, WVU Foundation senior vice president for development and chief development officer. “We thank these donors for making an investment in the leaders of tomorrow.”

A well respected member of the life insurance industry, the late Ernest L. Hogan began his career in Beckley, W.Va., with the Peoples Life Insurance Company. After 43 years of climbing the corporate ladder, Hogan retired as president, chairman and CEO of Peoples Life Insurance Company.

At WVU, Hogan is known for creating the Ernest L. and Mildred S. Hogan Scholarship for high school graduates in West Virginia, as well as the establishment of an endowed chair of insurance and risk management at the College of Business and Economics. Hogan was recognized in 2002 when the pathway in front of the downtown library was named the Ernest L. Hogan Scholars Walk to acknowledge students, faculty and donors for their commitment to the University.



Ernest L. Hogan Scholars Walk



The 2015 WVU Marching Band Drum Majors

Donors give more than \$200K to purchase new uniforms for WVU Marching Band

Members of the WVU Marching Band are sporting new uniforms thanks, in part, to the generosity of hundreds of alumni and friends.

More than 800 donors contributed over \$200,000 to the 2015 Band Aid Uniform Drive, enabling the band to purchase 500 new uniforms to replace those purchased in 2006 as part of a similar campaign.

“It’s really amazing to see such great support once again for ‘The Pride’ from Mountaineer Nation. We are extremely grateful for this fantastic response,” said Mountaineer Marching Band Director Jay Drury.

The design of the new uniform, while retaining some styling cues from the previous design, features a larger flying WV logo on the front, reversible capes, and helmets with interchangeable gold, blue and white plumes.

Drury noted the uniform is an important part of the special pride and pageantry that is the Mountaineer Marching Band.

“Where ever we perform, whether it’s at Mountaineer Field, in a parade, or at an away football game, we are not only representing West Virginia University, but our great state and its people,” Drury said. “So it’s important we look our very best, and these new uniforms will help us do just that.”

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The mission of the WVU Foundation is to enrich the lives of those touched by West Virginia University by maximizing private charitable support and providing services to the University and its affiliated organizations.

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